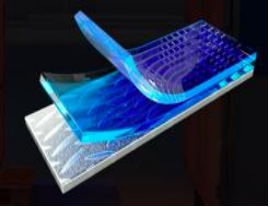
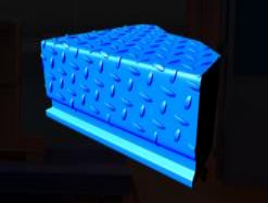
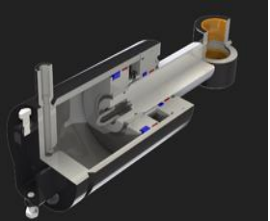
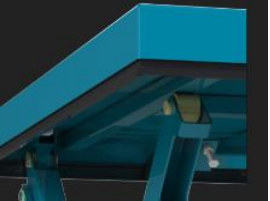
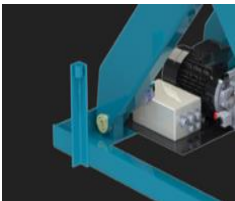
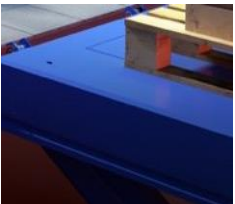






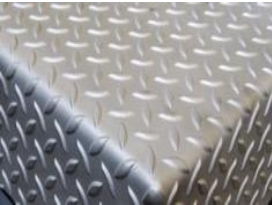
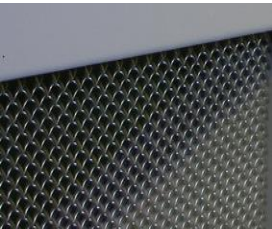
# Truck lifts – Key features

	Feature	Benefit	Customer value
	<b>Surface treatment</b>	<ul style="list-style-type: none"><li>• Withstand outdoor use</li><li>• Corrosion resistant</li><li>• Easy to clean</li></ul>	<ul style="list-style-type: none"><li>• Longer lifetime – lower cost of ownership</li><li>• Higher finish, visual – brand image</li></ul>
	<b>Tear plate pattern in platform</b>	<ul style="list-style-type: none"><li>• Anti-slip protection for operators</li></ul>	<ul style="list-style-type: none"><li>• Ensures safe working surface and avoids injuries to operators – safety and health</li></ul>
	<b>Closed hydraulic system</b>	<ul style="list-style-type: none"><li>• Closed hydraulic system avoids moist air penetrating inside the cylinders.</li></ul>	<ul style="list-style-type: none"><li>• Cylinders with oil-filled minus side ensures a long lifetime for cylinders and gaskets – low cost of ownership</li></ul>
	<b>Reinforced platform with profiles</b>	<ul style="list-style-type: none"><li>• Enables point loads and transportation of goods on the platform</li></ul>	<ul style="list-style-type: none"><li>• Longer lifetime – lower cost of ownership</li></ul>





# Truck lifts – Key features

	Feature	Benefit	Customer value
	<b>Mechanical bottom stops</b>	<ul style="list-style-type: none"><li>• Enables the lift to withstand heavier loads and overcrossing in down position</li></ul>	<ul style="list-style-type: none"><li>• Longer lifetime – lower cost of ownership</li></ul>
	<b>Service hatch</b>	<ul style="list-style-type: none"><li>• Gives easy access to hydraulic and electrical systems for maintenance and inspection</li></ul>	<ul style="list-style-type: none"><li>• Efficient and easy service – lower cost of ownership</li></ul>
	<b>Lifting rings</b>	<ul style="list-style-type: none"><li>• Used when lifting and handling during installation, service, etc.</li></ul>	<ul style="list-style-type: none"><li>• Safe and efficient lifting, avoiding injuries and accidents – safety and health</li></ul>
	<b>Roll-off guard</b>	<ul style="list-style-type: none"><li>• Prevents vehicles or goods from rolling off the table during loading/unloading</li></ul>	<ul style="list-style-type: none"><li>• Ensures safe operation and avoids injuries to operators – safety and health</li></ul>





# Truck lifts – Key features

	Features	Benefit	Customer value
	<b>Loading flaps</b>	<ul style="list-style-type: none"><li>• For bridging the gap between the lift and the vehicle or loading dock.</li></ul>	<ul style="list-style-type: none"><li>• Safe and efficient movement on and off the lift – safety and health, cost of ownership</li></ul>
	<b>Safety railings and gates</b>	<ul style="list-style-type: none"><li>• Truck lifts traveling with goods must be secured according to safety regulations</li></ul>	<ul style="list-style-type: none"><li>• Guaranteed safety and protection according to applicable regulations – safety and health</li></ul>
	<b>Surface treatment</b>	<ul style="list-style-type: none"><li>• Wide range of surface treatments: hot dip galvanizing, spray galvanizing, stainless steel, etc.</li></ul>	<ul style="list-style-type: none"><li>• Ensures a long lifetime in extremely difficult environmental and operational conditions – cost of ownership</li></ul>
	<b>Chain mesh</b>	<ul style="list-style-type: none"><li>• Reduces the risk of personal injury, and useful protection against mechanical damage</li></ul>	<ul style="list-style-type: none"><li>• Ensures safety and protection according to applicable regulations – safety and health</li></ul>





# Truck lifts – Services and add-ons

	Type	Feature	Benefit	Value
	<b>Broad base lift program</b>	<ul style="list-style-type: none"> <li>• Base construction program to cover a huge number of different truck lift applications</li> </ul>	<ul style="list-style-type: none"> <li>• One supplier to cover it all</li> <li>• Short time-to-market to customize a standard platform for unique purposes</li> </ul>	<ul style="list-style-type: none"> <li>• Easy to do business with – cost savings</li> <li>• Short delivery times – cost savings</li> </ul>
	<b>Full truck lift accessory program</b>	<ul style="list-style-type: none"> <li>• Accessories program covers all truck lift adaptation needs</li> </ul>	<ul style="list-style-type: none"> <li>• Easy to find exact accessories needed</li> <li>• Easy to create the ideal truck lift solution</li> <li>• One supplier to cover it all</li> </ul>	<ul style="list-style-type: none"> <li>• Lower complexity – cost savings</li> </ul>
	<b>Truck lift service contract</b>	<ul style="list-style-type: none"> <li>• Opportunity to sign up for suitable service contracts</li> </ul>	<ul style="list-style-type: none"> <li>• Assured quality</li> <li>• Guaranteed safety</li> <li>• Quick and easy maintenance</li> <li>• Guaranteed functionality of car lift</li> </ul>	<ul style="list-style-type: none"> <li>• Longer lifetime – lower cost of ownership</li> <li>• Easy to do business with</li> <li>• Reliable functionality</li> </ul>
	<b>Truck lift installation service</b>	<ul style="list-style-type: none"> <li>• Taking care of the full installation</li> <li>• Experience from several installations</li> </ul>	<ul style="list-style-type: none"> <li>• Easy to do business with</li> <li>• Knowledgeable and experienced partner</li> <li>• Quick installation</li> </ul>	<ul style="list-style-type: none"> <li>• Cost savings</li> <li>• Safety and health</li> </ul>




# Truck lifts – Services and add-ons

Type	Feature	Benefit	Value
 <p><b>Customizing support from experienced engineers</b></p>	<ul style="list-style-type: none"> <li>Long experience from truck lift solutions, several thousand installations</li> </ul>	<ul style="list-style-type: none"> <li>Identify and support with the right solution for any need</li> <li>Know-how partner – what works, what doesn't</li> <li>No overshoot/undershoot</li> </ul>	<ul style="list-style-type: none"> <li>Risk reduction</li> <li>Cost reduction</li> </ul>
 <p><b>Truck lift training</b></p>	<ul style="list-style-type: none"> <li>Full offer of truck lift training: F2F or online, local review, design tips, etc.</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge transfer</li> <li>Increased customer safety and health</li> <li>Reduced load on own training organization</li> <li>Quick onboarding of customers/new personnel</li> <li>Better product service/maintenance</li> </ul>	<ul style="list-style-type: none"> <li>Improved branding</li> <li>Safety and health</li> <li>Cost savings</li> <li>Total cost of ownership</li> </ul>
 <p><b>Local truck lift partner</b></p>	<ul style="list-style-type: none"> <li>Local representatives with local truck lift knowledge</li> </ul>	<ul style="list-style-type: none"> <li>Quick and targeted support</li> <li>Easy to do business with</li> </ul>	<ul style="list-style-type: none"> <li>Improved branding</li> <li>Increased safety</li> <li>Cost savings</li> <li>Total cost of ownership</li> </ul>
 <p><b>The flexible truck lift partner</b></p>	<ul style="list-style-type: none"> <li>Organization with the right products, services, and knowledge</li> </ul>	<ul style="list-style-type: none"> <li>Can give the customer the exactly correct truck lift solution at the right time, over time</li> <li>Easy to do business with</li> </ul>	<ul style="list-style-type: none"> <li>Cost savings</li> <li>Cost of ownership</li> </ul>

# Truck lifts – Services and add-ons

Service	Feature	Benefit	Value
 <p><b>Advanced truck lift tech support</b></p>	<ul style="list-style-type: none"> <li>Highly skilled tech support with long experience from truck lifts</li> </ul>	<ul style="list-style-type: none"> <li>Reduced load on own personnel – free up customer's own resources</li> <li>Not finding <i>a</i> solution - finding <i>the</i> solution</li> </ul>	<ul style="list-style-type: none"> <li>Cost savings</li> <li>Brand building</li> </ul>
 <p><b>Truck lift equipment spare parts ex-stock</b></p>	<ul style="list-style-type: none"> <li>Immediate availability of spares ex-stock</li> </ul>	<ul style="list-style-type: none"> <li>JIT service</li> <li>Reduce customer's own inventory – free up cash and warehouse space</li> </ul>	<ul style="list-style-type: none"> <li>Cost savings</li> <li>Cost of ownership</li> </ul>
 <p><b>Third-party truck lift approvals on demand when needed</b></p>	<ul style="list-style-type: none"> <li>Certified according to local/global legislation</li> </ul>	<ul style="list-style-type: none"> <li>Assured quality</li> <li>Guaranteed safety</li> <li>Minimize customer's own administration</li> </ul>	<ul style="list-style-type: none"> <li>Safety and health</li> <li>Certified quality – cost of ownership</li> </ul>
 <p><b>Global truck lift equipment manufacturing</b></p>	<ul style="list-style-type: none"> <li>Factories in Europe, US, Asia</li> </ul>	<ul style="list-style-type: none"> <li>Secure supply chain – redundant supply</li> <li>Possibility to sign global agreements</li> <li>JIT deliveries worldwide</li> <li>Short delivery distance eliminates long-distance transportation</li> </ul>	<ul style="list-style-type: none"> <li>Reduced complexity – cost of ownership</li> <li>Assured availability – cost savings</li> <li>Environmental – branding</li> </ul>

# Truck lifts – Services and add-ons

	Type	Feature	Benefit	Value
	<b>High-quality truck lift equipment</b>	<ul style="list-style-type: none"> <li>• Proven quality over time</li> <li>• Certified quality</li> <li>• Several thousand installations, still working</li> <li>• First installation in 1978 – still running</li> </ul>	<ul style="list-style-type: none"> <li>• Line never stops</li> <li>• Secure supply chain</li> <li>• No need for extra services</li> <li>• Long lifetime</li> </ul>	<ul style="list-style-type: none"> <li>• Cost savings</li> <li>• Cost of ownership</li> </ul>
	<b>Innovative truck lift solutions</b>	<ul style="list-style-type: none"> <li>• Innovative truck lift solutions</li> </ul>	<ul style="list-style-type: none"> <li>• Customer can be a leader in safety and health and efficiency</li> </ul>	<ul style="list-style-type: none"> <li>• Branding</li> <li>• Cost savings</li> </ul>
	<b>24 months' warranty</b>	<ul style="list-style-type: none"> <li>• Comprehensive warranty package</li> </ul>	<ul style="list-style-type: none"> <li>• Certified and assured quality of products and parts</li> </ul>	<ul style="list-style-type: none"> <li>• Branding</li> <li>• Cost savings</li> <li>• Cost of ownership</li> </ul>